## OPEN UNIVERSITY STUDENTS ASSOCIATION INCOME & EXPENDITURE REPORT 1 August 2021 to 28 February 2022

	2021/2022 Budget	Actual to Date	%	Year Forecast	Budget Variance	Notes
INCOME	Ŭ					
OU Funding	1,917,000	1,118,250	58%	1,917,000	0	
OUSET Management Fee	49,000	26,012	53%	49,000	0	staff vacancy filled in October
TOTUM Commission	34,000	21,240	62%	28,740	-5,260	uptake continues to decline
Fundraising Income	50,000	0	0%	0	-50,000	removed as it looks as most will go directly to OUSET
Trading Income	80,000	35,476	44%	71,476	-8,524	still below target but now re-stocked so assume will improve and graduations will boost
Investment Income	100	388	388%	437	337	includes compensation re mis-advice in 2020
Other Income	0	0	0%	0	0	
TOTAL INCOME	2,130,100	1,201,366	56%	2,066,653	-63,447	

EXPENDITURE	2021/2022 Budget	Actual to Date	%	Year Total	Budget Variance	Notes
						Saving mainly due to high pension contribuion increases avoided and ongoing vacancy in Policy and Public Affairs. Forecast includes NI increase, additional fixed term hours in Vol & Rep,
Staff Costs	1,623,709	858,858	53%	1,569,291	54,418	Community and Digi Comms.
Other Staff Related Costs	28,700	14,122	49%	28,699	0	
Administration and Management	20,840	10,258	49%	20,840	0	
Communications	22,000	15,072	69%	22,000	0	
Community	15,200	1,876	12%	8,349	6,851	no Freshers "goodie" bags, prizes instead
Governance	85,300	40,915	48%	85,300	0	
Operations	7,100	2,849	40%	7,139	-39	
Representation	111,480	6,600	6%	105,853	5,626	
Research	5,000	996	20%	5,000	0	
Student Support	27,500	1,254	5%	12,500	15,000	Nightline affiliation not renewed
Volunteering	34,373	9,626	28%	34,373	0	
Projects/Other	154,650	19,724	13%	67,224	87,426	£50k is OUSET fundraising that will now go direct to OUSET; other svings include Conference and Governance Reforms; assumes BoT discretionary fund will be fully spent.
Trading Expenditure	69,100	29,471	43%	63,137	5,963	
Contingency (allocation by SMT)	25,148	0	0%	16,680	8,468	
Movement in Pension Deficit Recovery Provision	0	0		0	0	significant increase expected based on outcome of March 2020 valuation
TOTAL EXPENDITURE	2,230,100	1,011,620	45%	2,046,384	183,714	
TOTAL INCOME LESS EXPENDITURE	-100,000	189,746		20,269	120,267	
Reserve Brought Forward	1,076,775	1,076,775		1,076,775	0	
Cumulative Reserve Carried Forward	976,775	1,266,521		1,097,044	120,269	